

SEO FOR SUPER EXCELLENT ORGANIZERS

April 2018

FWMWEBINAR.COM

What We're Organizing

- 1. Review Schema
- 2. Google My Business
- 3. Featured Snippets
- 4. Google Algorithm News





What Is Review Schema?

- 1. Code that displays reviews for your services on your website directly in search results with star ratings.
- 2. Powerful way to stand out from the crowd, but it can be dangerous if used incorrectly.
- 3. Search Results in Position 2 with a Star Rating Rich Snippet Captures 76% of Clicks over position 1 result (Blue Nile Research 2015)

DSS Marketing Automation Software For Legal & Medical Practices ...
https://www.fosterwebmarketing.com/practice.../dss-marketing-automation-software.cf... ▼
★★★★ Rating: 5 - Review by Tapella Law

Jan 14, 2017 - The marketing software you use plays a big part in taking your business to the next level. DSS (Dynamic Self-Syndication) is our powerful, inbound marketing automation software that puts the power in your hands to directly update and manage your site, track leads, manage your reputation, launch email ...





wisconsin accident lawyer





All

News

Maps

Shopping Images

- 1

More

Settings

Tools

About 729,000 results (0.40 seconds)

Trusted Local Accident Lawyers | Get Legal Help in Reston Now

(Ad) injury.hallandsethi.com/Reston/Personal-Injury ▼

Hall & Sethi, PLC Has Served The Injured Since 1966. No Fee Unless We Win!

Car Accident Lawyers Milwaukee Wisconsin | Hupy and Abraham, S.C.

https://www.hupy.com/practice_areas/wisconsin-car-accident-lawyers.cfm >

*** Rating: 5 - Review by Neda Stevic

If you should have any questions, such as this, following an accident, please call me, Jason **Abraham**, at 1-800-800-5678. **Hupy** and **Abraham**, S.C. Client Testimonial - Rosemary Beix **Hupy** and **Abraham** client Rosemary Beix talks about her accident and what it was like working with **Hupy** and **Abraham** on her case.

Example of Review Schema

Review schema in SERP

Review schema on page

Written by: Neda Stevic about Hupy and Abraham Date published: 04/21/2015

5 / 5 stars

Overall rating:



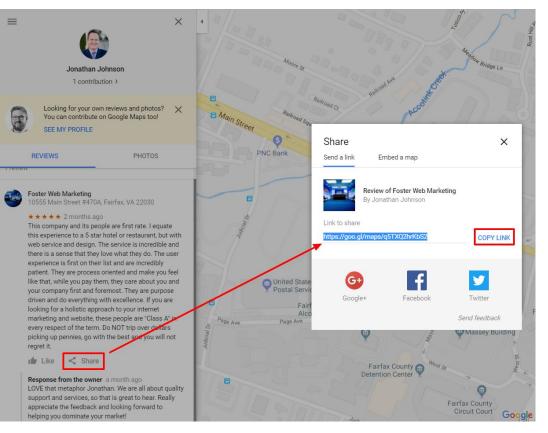
Hupy and Abraham is the most pro-active, professional, caring and results-oriented personal injury law firm out there. They are absolutely the best advocates for motorcycle-related accidents, hands down! I highly recommend them, although their successful track record speaks for itself as indicated by the People's Choice Award they've earned for many consecutive years in Shepherd Express newspaper. In addition, Attorney Mike Hupy is a local Activist of renown, and generously gives back to the community in so many ways. For example he recently donated \$1,000 for Veterans when he personally stopped in to support an event I hosted for Veterans Outreach of WI. He has been actively helping this wonderful non-profit organization continue its work with his donations. Rest assured that by choosing Hupy & Abraham, you'll be placing yourself in the most capable, professional and ethical hands around for your situation.



Review Schema Implementation Example

```
<div itemscope="" itemtype="http://schema.org/Review">
<div itemprop="name"><a href="URL of review" itemprop="url">Name of Reviewer</a></div>
<div itemprop="reviewBody">Text of the review</div>
<div itemprop="author" itemscope="" itemtype="http://schema.org/Person">Written by: <span itemprop="name">Name of
Reviewer</span></div>
<div itemprop="itemReviewed" itemscope="" itemtype="http://schema.org/Thing"><span itemprop="name">Your Business
Name</span></div>
<div><meta itemprop="datePublished" content="Date of review">Date published: Date of Review Again (what's visible)</div>
<div itemprop="reviewRating" itemscope="" itemtype="http://schema.org/Rating"><meta itemprop="worstRating" content="1"><span</pre>
itemprop="ratingValue">5</span> / <span itemprop="bestRating">5</span> stars</div>
<div itemscope="" itemtype="http://data-vocabulary.org/AggregateReview">Overall rating: <span itemprop="reviewRating" itemscope=""
itemtype="http://data-vocabulary.org/Rating"><span class="stars">★★★</span><span class="rating" itemprop="value"
style="display: none !important;">5</span></span> based on <span class="votes" itemprop="votes">1</span> reviews</div>
</div>
```

How To Get Review Link For Coding

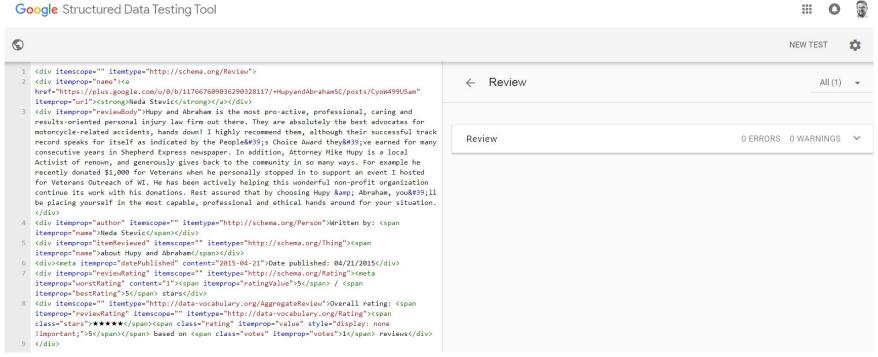


- 1. Go to your page's reviews, and click on the name of the person you want to use as a review.
- Click the "Share" button to get the link to use in your review schema.
- 3. Use reviews on relevant pages, and try to mix them up as much as possible, so you're not using the same one repeatedly.



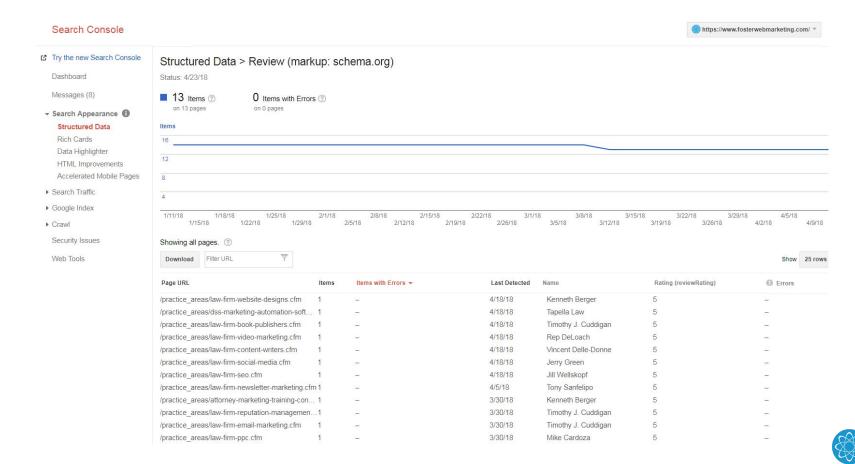
Check Your Review Schema for Issues

Structured Data Testing Tool





Check Google Search Console for Locations & Errors



WARNING About Implementing Review Schema

- Don't try to place review schema on your homepage; <u>Google states</u>: "Review and rating markup should be used to provide review and/or rating information about a specific product or service."
- 2. Don't add review schema to all pages at once and only add to service and location pages. Don't expect the stars to show up for all pages you put the code on. Your page needs authority in order for the stars to appear.
- 3. Don't use third-party reviews within schema. As of October 2016, Google updated their <u>guidelines</u> to say that you should not use third-party review sites within your Local Business schema.
- 4. Don't hide reviews with schema from your actual visitors. Don't hide any content!

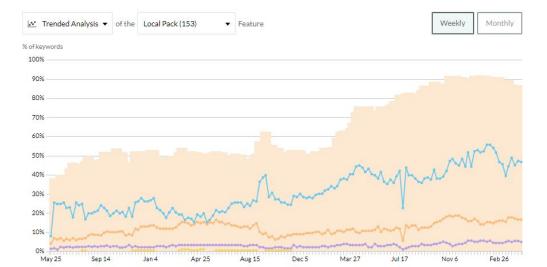
Just in Case: Recovering From a Schema Penalty

- 1. Identify the issue. Use the <u>Structured Data Testing Tool</u> to work out what the issue is. Once you have found the issue, you can start deconstructing your code to fix the problem. If you cannot find the issue, it is best to remove all schema from your site.
- 2. Copy and paste your code into the testing tool. This will allow you to see if your new code passes the guidelines before setting it to live on your site.
- 3. Submit your reconsideration request that should acknowledge the penalty, and explain how you went about fixing this and what you expected the issue to be. You should also outline any future efforts you have planned to ensure that you're adhering to guidelines. You can then submit your request through your <u>Search Console account</u>.
- 4. Your reconsideration request is read by a real person on the Google Webspam team.

 Google says you should wait a few weeks before expecting a response.

What Is Google My Business?

- 1. When searching for businesses, consumers use mapping products 44% of the time.
- 2. Formerly Google Places and known as Google Local Listings before that, <u>Google My</u>
 <u>Business</u> is your hub for controlling your Google Maps listing.
- 3. How to claim Google My Business listings and Google My Business guidelines.





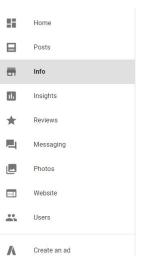
Google My Business Newest Features

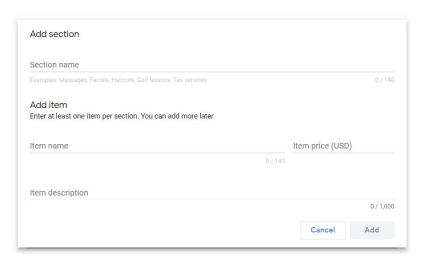
- 1. There are a couple of new fields in the GMB dashboard, including options to list services, business description, and opening date.
- 2. In honor of International Women's Day, to celebrate female leaders, founders, and owners, GMB introduced a <u>women-led attribute you can add to your Google My Business listing</u>.
- 3. "Message Us" action button is available on Google My Business.
- 4. Add videos of your business—up to 30 seconds long—to your listing.
- 5. Businesses can now access a lot more data from Insights within their Google My Business dashboard.

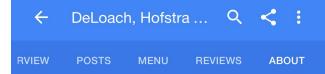


Google My Business Services

- New fields in the GMB dashboard, including options to list services, business description, and opening date.
- 2. This information is being shown predominantly on mobile devices so far, but that could change.

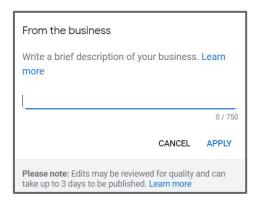






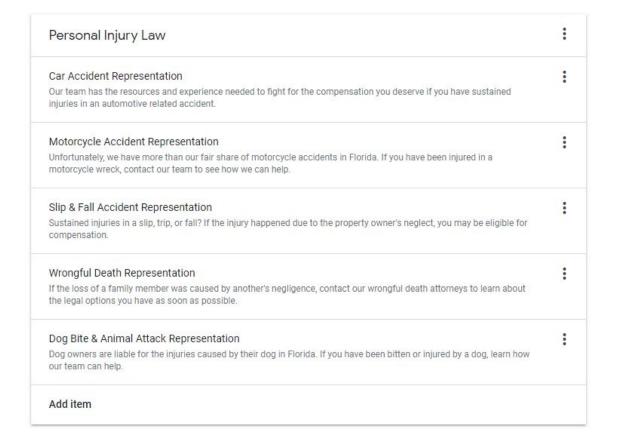
FROM DELOACH, HOFSTRA & CAVONIS, P.A.

"Our law firm in Seminole, FL has the experience and knowledge to protect you and your family in personal injury matters, estate planning, elder law, real estate & association law, litigation, and probate. Our office has been proudly serving Seminole, St. Petersburg, Pinellas County, Tampa and beyond for well over 40 years. Contact our office to discuss the legal situation your facing and learn how we can help!"





Google My Business Services





Personal Injury Law

Car Accident Representation

Our team has the resources and experience needed to fight for the compensation you deserve if you have sustained injurie...More

Motorcycle Accident Representation

Unfortunately, we have more than our fair share of motorcycle accidents in Florida. If you have been injured in a motorc...More

Slip & Fall Accident Representation

Sustained injuries in a slip, trip, or fall? If the injury happened due to the property owner's neglect, you may be elig...More

Wrongful Death Representation

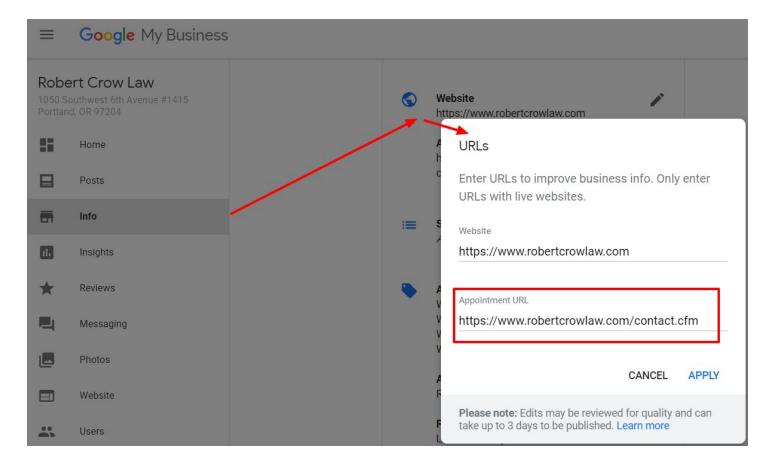
If the loss of a family member was caused by another's negligence, contact our wrongful death attorneys to learn about t...More

Dog Bite & Animal Attack Representation

Dog owners are liable for the injuries caused by their dog in Florida. If you have been bitten or injured by a dog, lear...More



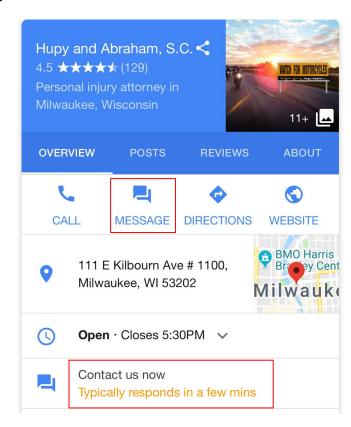
Google My Business Appointment Links





Google My Business Messaging

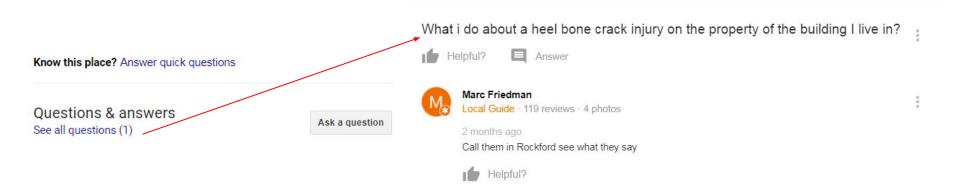
- Another cool feature recently introduced on the Google My Business platform is the ability to <u>directly</u> <u>message customers</u>.
- Ngage Chat offers to connect this messaging feature with your current chat services at no extra charge.
 Other chat solutions may do the same.
- 3. To edit the phone number you use for chatting with customers:
 - 1. Sign in to Google My Business.
 - 2. Find the "Messaging" card in the Home menu.
 - 3. On the right side of the "Messaging" card, click Edit number.
 - 4. Enter your new phone number.
 - 5. Click Submit.





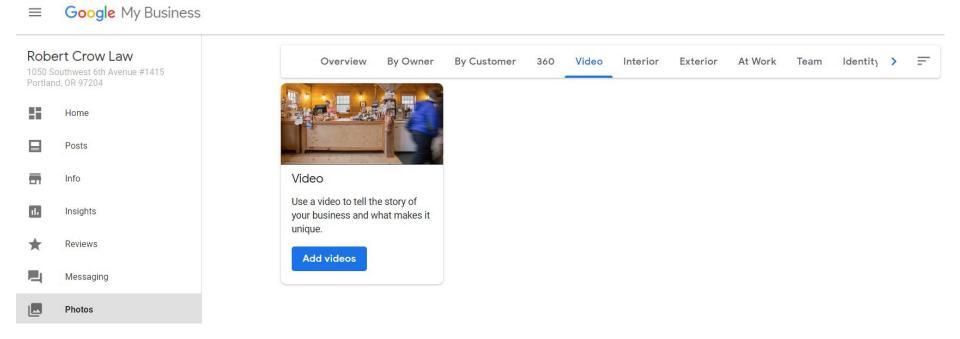
Google My Business Q&A Feature

- The question and answer feature in Google My Business allows visitors to ask
 questions about your company. They can easily click on the Q&A section from their
 phone or desktop and submit any question or concern they might have.
- 2. Another unique feature of the Q&A is that it allows visitors to mark up answers to helpful questions that could help your business improve listings.





Google My Business Videos Now Available





Google My Business 360 Video Tours



Let Customers See Inside!



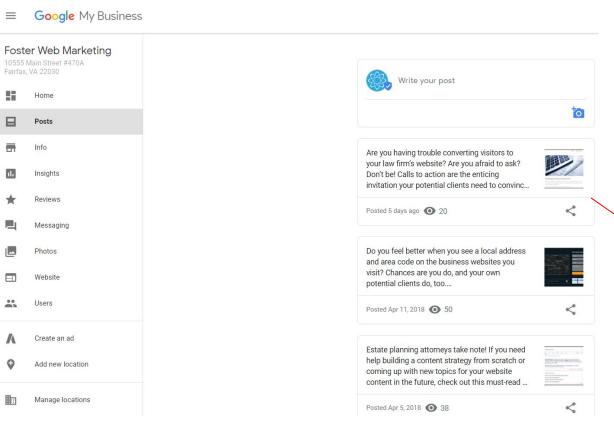
Showcase your business on the world map

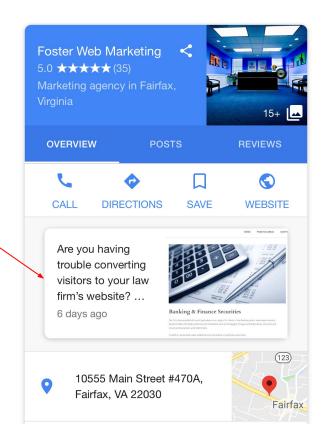
- Images taken by a trusted photographer
- Shown on Google Maps
- Embed virtual tour on your website
- Help customers explore your business
- Your email address will be shared with trusted photographers in your area
- ✓ Photographers aren't employed by Google and should be paid directly
- ✓ You can also create your own 360 imagery using the Street View app

- 1. Trusted photographers list
- 2. DIY 360 view videos



Google My Business Posts



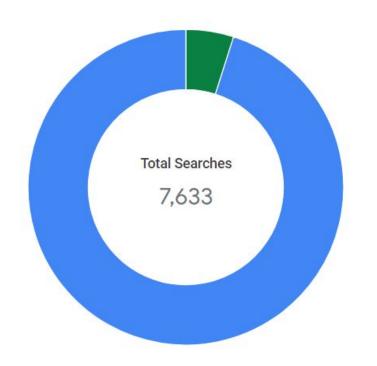




Google My Business Insights for Business

How customers search for your business

1 quarter -





Direct

Customers who find your listing searching for your business name or address.



Discovery

Customers who find your listing searching for a category, product, or service.



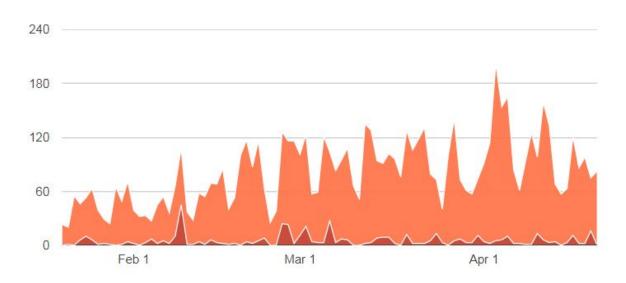
Google My Business Insights for Customer

Where customers view your business on Google

The Google services that customers use to find your business

1 quarter -

Total views 7.37K



- Listing on Search 6.9K
- Listing on Maps
 477



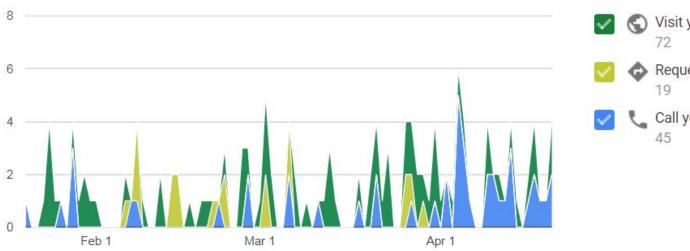
Google My Business Insights for Customer

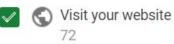
Customer actions

The most common actions that customers take on your listing

1 quarter 🔻

Total actions 136











Google My Business Insights for Direction

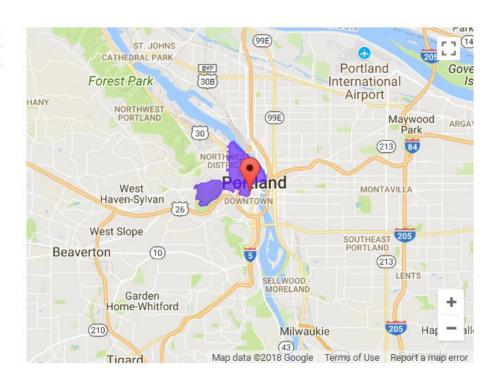
Directions requests



The places where customers request directions to your business from

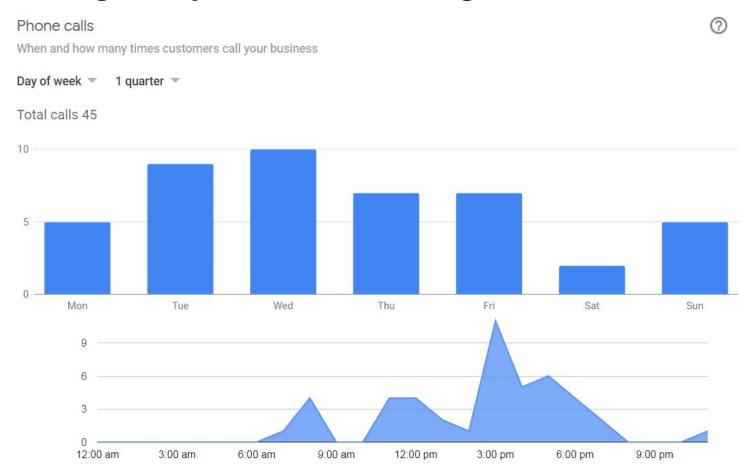
1 quarter *

97205	<10
97209	<10





Google My Business Insights for Phone Calls





Google My Business Insights for Photos

Photo views

The number of times your business photos have been viewed, compared to photos from other businesses

1 quarter * You 120 3.56K Businesses like you 90 1.77K The number of photos that appear on your business, compared to photos from other businesses Feb 1 Mar 1 Apr 1



Mar 1

Apr 1

Google My Business Categories for Attorneys

- Choose most relevant first (don't make "Lawyer" your primary category).
- 2. You can use "Lawyer" as a secondary or tertiary category if nothing else is relevant.
- If you are getting calls for irrelevant case types, check your Google My Business category along with other referral sites.

Attorney Referral Service	Elder Law Attorney
Patent Attorney	Employment Attorney
Tax Attorney	Family Law Attorney

Trial Attorney	Insurance Attorney

Bankruptcy Attorney A	dministrative Attorney
-----------------------	------------------------

Civil Law Attorney	Immigration Attorney
--------------------	----------------------

Divorce Lawyer

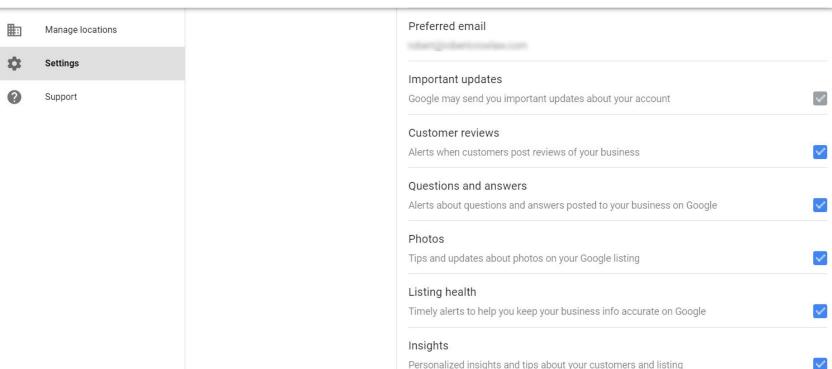
Lawyer

Lawyers Association



Google My Business Settings for Notifications

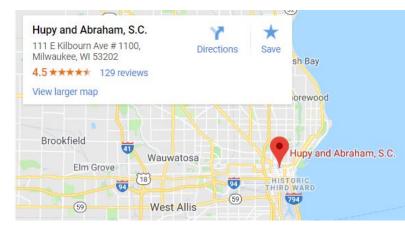






More Google My Business Tips

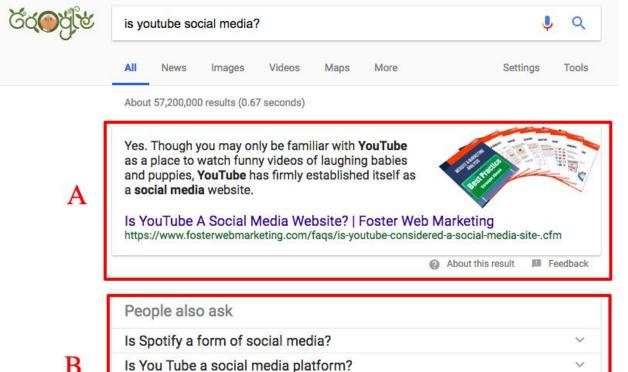
- If you have multiple office locations, use office pages for Google listings and other local citations.
 Typically, you'll want to use your homepage for your primary office location.
- Embed map for those office pages with connection to Google My Business page like the one on the right.
- 3. Regularly add photos if possible. Only relevant photos will help. Do not just post stock photos to your profile.
- 4. Regularly review your business information (monthly if possible) to see if there are updates or if you can add more.





Featured Snippets

Is YouTube a job or a hobby? Is YouTube a search engine?



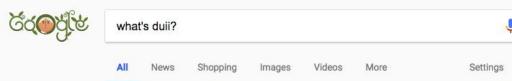
Google displays results like these to help people looking for a quick answer.

- Featured Snippet
- "People Also Ask" FAQ Snippet

Feedback

Pro tip: FAQ snippets are one of the best ways to find related content topic ideas. If you click on a related FAQ 2-3 additional questions will display.

B



About 12,600 results (0.74 seconds)

The offense of driving under the influence of intoxicants (**DUII**) often is referred to by several names. ... Some refer to the crime as **DUI**, for Driving Under the Influence. Some use the name **DUII**, for Driving Under the Influence of Intoxicants. And, some states call the offense DWI, for Driving While Intoxicated.



What's the Difference Between DUI, DUII, and DWI | Robert Crow Law https://www.robertcrowlaw.com/bloq/whats-the-difference-between-dui-duii-and-dwi.cfm





Tools





https://www.robertcrowlaw.com/.../whats-the-difference-between-dui-duii-and-dwi.cf...

The offense of driving under the influence of intoxicants (DUII) often is referred to by several names. ...

Some refer to the crime as DUI, for Driving Under the Influence. Some use the name DUII, for Driving Under the Influence of Intoxicants. And, some states call the offense DWI, for Driving While Intoxicated.

Featured Snippets Benefits

- You know Google sees your site as authoritative.
- Your content gets twice the visibility.
- 3. Increased brand exposure.
- 4. Shows searchers you're an authority in your field.
- 5. Usually means more traffic.



Types of Featured Snippets

There are 3 major types of featured snippets:

- 1. **Paragraph.** It can be a box with text inside or a box with both text and an image inside.
- List. An answer given in the form of a list.
- 3. **Table.** An answer given in a table.

Use images related to your target. Optimize those images. Use your target query word in the file name and the alt tag.



TYPE OF SNIPPET	% OF TOTAL SNIPPETS
Paragraph snippets	81.95%
List snippets (bulleted and numbered)	10.77%
Table snippets	7.28%

Source: https://getstat.com/blog/featured-snippets/



Avvo & Justia Starting to Own Featured Snippets

"best car accident attorney dc"

Not sure how to find the attorney who's right for you?

- · Demetry Pikrallidas. ...
- Gwen-Marie Davis. ...
- David Tompkins. ...
- Justin Katz....
- Thomas Simeone. Washington Car accident Attorney. ...
- Catherine Bertram. Washington Car accident Attorney. ...
- Michael Abelson, Washington Car accident Attorney, ...
- Chinwe Kpaduwa, Washington Car accident Attorney.

More items...

Find the best Car Accident lawyer in Washington, DC - Avvo https://www.avvo.com/car-accidents-lawyer/dc/washington.html

About this result

Feedback

"Louisiana mesothelioma lawyer"

- Edward Kramer. Baton Rouge, LA Asbestos & Mesothelioma Attorney with 27 years experience. ...
- . Lindsey A. Cheek. New Orleans, LA Asbestos & Mesothelioma Lawyer with 8 years experience. ...
- Victor J. Suane Jr. ...
- · Jay M. Jalenak Jr. ...
- · Mark Philip Glago. ...
- Michael S Brandner Jr.
- Terrence D. ...
- · Meyer H Gertler.

More items...

Louisiana Asbestos & Mesothelioma Lawyers - Compare Top ... - Justia https://www.justia.com/lawyers/asbestosmesothelioma/louisiana



About this result





270 Justia Featured Snippets For "Lawyer" Keywords

Keyword		Volume ↓	KD i	CPC	Traffic i	Position		URL [†]
landlord tenant lawyer	Ø	1,800	1	5.00	171	1	69	www.justia.com/lawyers/landlordtenant/ohio/columbus ▼
employment lawyer seattle	0	400	8	12.00	137	1	69	www.justia.com/lawyers/employment-law/washington/seattle ▼
long island real estate lawyer	69	350	3	11.00	129	1	69	www.justia.com/lawyers/real-estate-law/new-york/suffolk-county v
california probate lawyer	0	300	11	_	107	1	69	â www.justia.com/lawyers/probatelaw/california ▼
employment lawyer las vegas	0	300	1	5.00	104	1	69	â www.justia.com/lawyers/employment-law/nevada/las-vegas ▼
houston mesothelioma lawyer	0	300	0	12.00	101	1	69	â www.justia.com/lawyers/asbestosmesothelioma/texas/houston v
employment lawyer boston	0	250	1	9.00	97	1	69	à www.justia.com/lawyers/employment- law/massachusetts/boston ▼
employment lawyer philadelphia	0	250	11	9.00	92	1	69	ù www.justia.com/lawyers/employment- law/pennsylvania/philadelphia ▼
landlord tenant lawyer nj	0	200	1	6.00	81	1	69	â www.justia.com/lawyers/landlordtenant/new-jersey ▼
virginia traffic lawyer	0	200	4	10.00	79	1	69	www.justia.com/lawyers/traffictickets/virginia v
palm beach personal injury lawyer	0	200	25	14.00	78	1	6.9	$\widehat{\mathbf{a}}$ www.justia.com/lawyers/injury-accident-law/florida/palm-beach-county \mathbf{v}
employment lawyer st louis	0	200	8	4.50	78	1	69	$\hat{\textbf{G}}$ www.justia.com/lawyers/employment-law/missouri/saint-louis \forall
traffic lawyer nj	0	200	0	9.00	77	1	69	a www.justia.com/lawyers/traffictickets/new-jersey ▼
miami immigration lawyer	0	200	12	7.00	72	1	69	www.justia.com/lawyers/immigration- naturalization/florida/miami ▼
employment lawyer san jose	0	200	12	19.00	68	1	69	www.justia.com/lawyers/employment-law/california/san-jose v
employment lawyer minnesota	0	150	2	25.00	61	1	69	www.justia.com/lawyers/employment-law/minnesota v
employment lawyer knoxville	0	150	0	2.00	55	1	69	www.justia.com/lawyers/employment-law/tennessee/knoxville v
california employment lawyer	6	150	15	19.00	54	1	69	â www.justia.com/lawyers/employment-law/california ▼

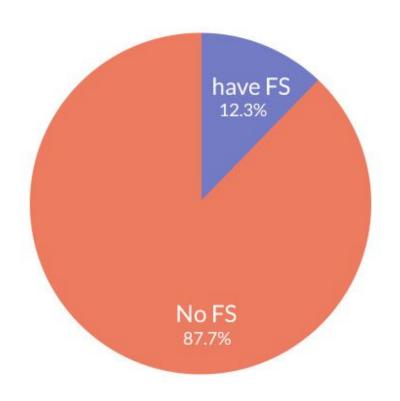


530 Justia Featured Snippets For "Attorney" Keywords

Keyword		Volume ↓	KD i	CPC i	Traffic i	Position i		URL [†]
employment law attorney	0	1,500	17	11.00	190	1	69	www.justia.com/lawyers/employment-law v
real estate attorney michigan	0	250	0	11.00	96	1	69	ⓑ www.justia.com/lawyers/real-estate-law/michigan ▼
new york employment attorney	0	250	31	19.00	85	1	69	a www.justia.com/lawyers/employment-law/new-york ▼
medical malpractice attorney phoenix	0	200	3	40.00	81	1	69	www.justia.com/lawyers/medical-malpractice/arizona v
tax attorney nj	8	200	7	65.00	78	1	69	a www.justia.com/lawyers/tax-law/new-jersey ▼
real estate attorney tampa	0	200	2	17.00	77	1	69	a www.justia.com/lawyers/real-estate-law/florida/tampa ▼
employment attorney atlanta	0	200	8	9.00	76	1	69	$\hat{\mathbf{a}}$ www.justia.com/lawyers/employment-law/georgia \mathbf{v}
employment attorney denver	0	200	1	5.00	75	1	69	a www.justia.com/lawyers/employment-law/colorado ▼
employment attorney chicago	0	200	11	5.00	72	1	69	$ \begin{tabular}{ll} $
employment attorney las vegas	0	200	0	3.50	69	1	69	â www.justia.com/lawyers/employment-law/nevada/las-vegas v
foreclosure attorney atlanta	0	200	1	20.00	67	1	69	$\hat{\mathbf{a}}$ www.justia.com/lawyers/foreclosuredefense/georgia \mathbf{v}
buffalo personal injury attorney	0	200	9	50.00	64	1	69	$\hat{\textbf{a}} \ \text{www.justia.com/lawyers/injury-accident-law/new-york/buffalo} \ \lor \ $
employment attorney seattle	3	150	8	20.00	61	1	69	$\hat{\textbf{a}} \ \text{www.justia.com/lawyers/employment-law/washington/seattle} \ \textbf{\tiny } \ \tiny $
employment attorney austin	0	150	10	11.00	59	1	69	$\hat{\textbf{b}}$ www.justia.com/lawyers/employment-law/texas/austin \triangledown
immigration attorney california	0	150	37	10.00	59	1	69	$\hat{\mathbf{a}}$ www.justia.com/lawyers/immigration-naturalization/california \mathbf{v}
tax attorney california	0	150	12	50.00	58	1	69	$\hat{\textbf{b}}$ www.justia.com/lawyers/tax-law/california/los-angeles ${\tt v}$
bankruptcy attorney ft lauderdale	0	150	1	90.00	58	1	69	${\bf \hat{b}}$ www.justia.com/lawyers/bankruptcy-and-debt/florida/fort-lauderdale ${\bf v}$
civil rights attorney nj	8	150	0	3.50	53	1	69	www.justia.com/lawyers/civil-rights/new-jersey v
real estate attorney md	0	150	0	9.00	52	1	69	â www.justia.com/lawyers/real-estate-law/maryland ▼



Amount of search queries with a Featured Snippet



Total queries: ~112 million

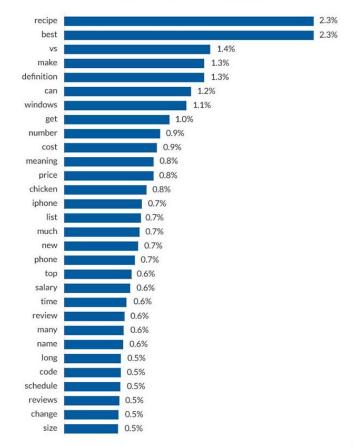
Queries with FS: ~14 million

*data from Ahrefs



Top30 most frequently met words in search queries with Featured Snippets

Total search queries = 2 million



OPTIMAL FEATURED SNIPPET LENGTHS

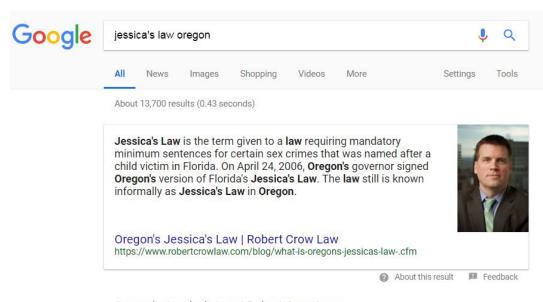


Source: https://moz.com/blog/optimize-featured-snippets



Featured Snippets Implementation

- Identify a common, simple question related to your services and/or area.
- Provide a clear and direct answer to the question.
- Offer value added info beyond the direct answer.
- Make it easy for users (and Google) to find on your page.



Oregon's Jessica's Law | Robert Crow Law

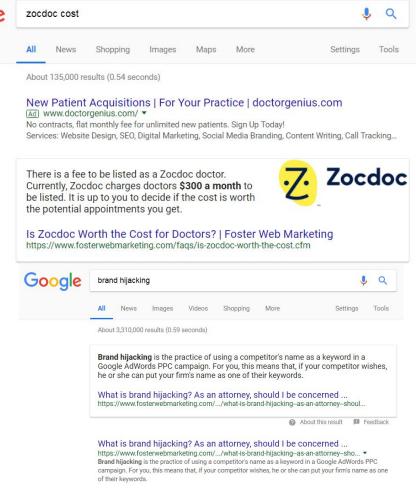
https://www.robertcrowlaw.com/blog/what-is-oregons-jessicas-law-.cfm ▼

Jessica's Law is the term given to a law requiring mandatory minimum sentences for certain sex crimes that was named after a child victim in Florida. On April 24, 2006, Oregon's governor signed Oregon's version of Florida's Jessica's Law. The law still is known informally as Jessica's Law in Oregon.



Featured Snippets "Hurt"

- Users might not need to go to your website to get their questions answered.
- Your website could be missing out on the engagement benefit for that traffic.
- 3. The juice isn't worth the squeeze. If a directory owns the featured snippet don't fight to overtake them. Get your profile to the top of that directory if it's ranking for your target keywords.





New Stuff From Google

- 1. Google confirmed core Algorithm update released on April 16th.
- 2. While many SEOs speculated that this update targeted low quality pages, it was later confirmed the update had more to do with content relevance.
- 3. In other words, Google is adjusting rankings to ensure searchers continue to get results that best answer their queries.
- 4. If your rankings are affected by this update, it's not necessarily an indication that the quality of your content needs to be improved. Rather, it's more of a sign that your content needs to be more relevant to the audience who is searching for it.
- 5. Check <u>Panguin Tool</u> to see if there are any early hints that your site was affected.



Google Statement About These Types of Updates:

"Each day, Google usually releases one or more changes designed to improve our results. Some are focused around specific improvements. Some are broad changes. Last week, we released a broad core algorithm update. We do these routinely several times per year.

As with any update, some sites may note drops or gains. There's nothing wrong with pages that may now perform less well. Instead, it's that changes to our systems are benefiting pages that were previously under-rewarded.

There's no "fix" for pages that may perform less well, other than to remain focused on building great content. Over time, it may be that your content may rise relative to other pages."





